Academic/Career Development
Unit 7: Post-Secondary Planning – Financing an Education

Essential Understandings	Financial Aid can help students finance their post-secondary education. Knowledge of the process of applying for financial aid allows students to explore opportunities and make appropriate decisions regarding their individual post-secondary goals and options.
Essential Questions	What skills are needed to investigate and evaluate financial aid options and complete necessary applications?
Essential Knowledge	Students will understand the value of post-secondary education as it relates to career and life goals, will identify cost of financing a post-secondary education and will understand the process of applying for financial aid.
Vocabulary (examples)	Financial Aid, FAFSA, CSS Profile, Pell Grant, Supplemental Grant, College Work Study, Stafford Loan, Perkins Loan, Merit Scholarship, Need Based Scholarship etc.
Essential Skills	Students will demonstrate they understand and are able to complete financial aid and scholarship applications specific to their future goals. ○ Use communication skills to know when and how to ask for help when needed ○ Analyze cost of education as it relates to individual goals ○ Apply decision making skills to assessment of post-secondary cost and funding ○ Take responsibility for their actions
Related Maine Learning Results	Career and Education Development Standards B. Learning About and Exploring Education, Career, and Life Roles 1. Relationship among Learning, Work, the Community and the Global Economy 2. Skills for Individual/Personal Success in the 21st Century 3. Education and Career Information
Sample Lessons And Activities	College Cost – How to Pay "What is Financial Aid – What are the Resources Available?" Applying for Aid – FAFSA, CSS Profile, Scholarships
Sample Classroom Assessment Methods	Identification of Selected Colleges, capacity to provide aid (formative) Identification of types of aid available (formative) Completion of financial aid forms (including FAFSA, Profile, Scholarships) (summative)

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Sample Resources	Internet, *Naviance*, College Board, *Mrs.Moore's College and Career Information,* College Fair, College other Post-Secondary Visits/Tours, Financial Aid Night/Workshops