

# base pay:

the basic rate of pay for a particular job not including overtime, bonuses, or • commissions

#### bonus:

a sum of money given to an employee (usually one that is paid a salary) in addition to the employee's usual wages; usually based on business or employee performance, not guaranteed

#### commission:

a fee paid to an employee or agent for providing a service, such as a sale



- **Job 1:** Your boss offers you monthly bonus of \$200 if you obtain five new customers each month
- **Job 2:** Your boss offers you a 3% commission for every dollar's worth of product you sell.

#### **Examples and Practice**

Compare the two jobs by calculating:

- Assume you meet the goal of obtaining five new customers per month for 10 of the 12 months of the year. How much would you earn in bonus money for the year?
- Assume you sell an average of \$700 worth of product each week. How much would you earn in commission for the month? How much would that equate to throughout the year?
- Based on your calculations, and assuming identical base pay, which of these is a better paying job? Why?

#### insurance:

promised payment for specific, potential and/or future losses in exchange for a periodic payment

# paid time off (PTO):

time not worked by an employee for which the regular rate, a fixed or a prorated amount of pay, is accrued and paid to the employee

#### sick leave:

work for an employee temporarily unable to perform duties due to illness or disability

## profit sharing:

a program in which the employer shares some of its profits with employees through stocks, bonds or cash



#### **Examples and Practice**

Read the two scenarios below and answer the questions that follow.

**Job 1:** The employer will pay half of the monthly insurance premiums for your medical, dental and vision insurance. The total cost for these each month is \$470. You get disability insurance at no cost and an amount of life insurance equal to one year's salary at no cost.

**Job 2:** The employer will pay 75% of the \$500 monthly insurance premiums for your medical and dental insurance. You can purchase vision insurance for \$5 per month. Your disability insurance costs \$35 per month and the employer provides an amount of life insurance equal to the value of 1½ times your salary at no cost.

Compare the two jobs by calculating:

- For Job 1, how much would you have to pay for your half of the medical, dental and vision insurance and all the other benefits listed?
- For Job 2, how much would you have to pay for your portion of the
- medical, dental and vision insurance and all the other benefits listed? All other things being equal, which job would you rather have? Why?

#### gross pay:

regular pay, overtime pay, and other taxable earnings paid to an employee during a pay period before any obligations, such as taxes, are deducted

#### income taxes:

percentage of your income paid to the government each year

## withholding:

part of an employee's wages or salary that is withheld by the employer as partial payment of the employee's income taxes

#### FICA:

stands for Federal Insurance Contributions Act, a federal payroll tax paid by employers and employees to fund government programs that provide benefits to retirees

#### dependent:

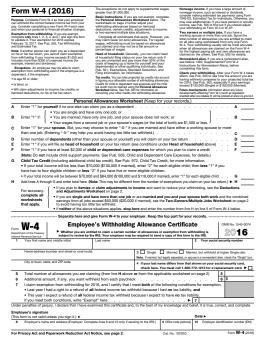
someone (such as a child under 18) who relies on an adult for support

#### net pay:

remaining amount of pay after taxes, retirement contributions and other deductions are made

W4:

a form that the employee fills out to let the employer know his or her tax situation, allowing the employer to figure out the correct amount of tax to withhold from the employee's paycheck



#### What's Included on a Paycheck Stub

ABC Corp. 450 Chamber Street Somewhere, USA 00010

Employee Name: Mary Smith Social Security #: 999-99-9999 Period End Date: 01/07/13

Description	Hours	Rate	Current Amount	Y-T-D Amount	Description	Current Amount	Y-T-D Amount
Overtime	1.00	15.00	15.00	15.00	Social Security Tax	24.83	24.83
Holiday				0.00	Medicare	5.81	5.81
Tuition			37.43	37.43	Tax	8.26	8.26
					NY State	5.11	5.11
					Income Tax	0.61	0.61
					NYC Income Tax		
					NY SUI/SDI Tax		
					Other		
					401(k)	27.15	27.15
					Life Insurance	2.00	2.00
					Loan	30.00	30.00
					Dental	2.00	2.00
					HMO	20.00	20.00
					Dep Care FSA	30.00	30.00
Totals			452.43	452.43	Deduction Totals	193.06	193.06
Taxable Gross			335.85	335.85			
			1	I	NET PAY	259.38	259.38

# Examples and Practice

# What's Included on a Paycheck Stub

- On the left you can see this is an hourly employee. She is paid 1 ½ times her hourly rate for overtime. She also gets holiday pay and reimbursement for tuition as benefits.
- On the right you can see the federal withholdings along with state and local taxes.
- Look at the various benefits the employee gets. You can see these listed under the "Other" category on the right side.
- Study the four numbers at the bottom of the pay stub: Totals, Taxable Gross, Deduction Totals and Net Pay. You can see how the various withholdings and deductions impact the amount of pay the employee takes home for the week.
- Note that "Y-T-D" refers to the "Year-to-Date" summary of each item.
- How many hours did she work last week, including overtime?
- What benefits does this employer give the employee?
- Does she pay taxes on the tuition reimbursement? How can you tell?
- What other deductions are not taxable and made before taxes are calculated?
- What percentage of the money earned was actually paid to the employee?
- How much did the employee put into the 401(k)? How much did she pay for dental, medical (HMO) and life insurance?
- Using the data from the current pay period column, approximately how much will be withheld for this employee's annual federal taxes?